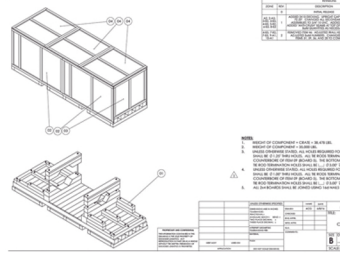


Engineered Solutions...Because Ship Happens



Problem:

Our client suffered 4 unexpected packaging failures under lifting by Port Authority personnel upon cargo receipt at the port of exit, jeopardizing the integrity of their material and their shipping schedule.

The cargo was booked on a breakbulk vessel chartered for that project and our client had contractual obligations to ensure cargo made the vessel, and would be subjected to liquidated damages for late delivery

Rather than have the vendor who supplied the packaging address the issue our client turned to its trusted partner Dockside to provide a reliable remedy in a timeframe that would avoid contractual penalties.

Solution:

Dockside replaced the packaging with an engineered solution in a tight timeframe allowing the shipment to proceed on-schedule.

More robust replacement packaging was designed, engineered, produced and cargo re-packed without schedule impact.

On-time shipping was achieved under adverse circumstances which:

- Maintained jobsite schedule
- Avoided liquidated damages
- Maintained customer satisfaction

Services Used:

- Packaging design & engineering
- Preservation protocols design
- Packaging & Preservation
- Onsite mobilization to port of exit