

Building Loads For Building Products



Problem:

With significant export sales of their commercial grade gypsum board to countries all over the globe a reliable and responsive partner with a high level of service quality is a must-have for our client. And that's compounded by the fragility of the product, the high price sensitivity of their markets and

An ordinary warehouse operation isn't an option though – before the material can be loaded for export a significant amount of product manipulation must be performed to maximize the sheet count in each container, and ensure that the product arrives at foreign construction sites in perfect condition, ready for installation. And in such a competitive market, with customers placing orders based on cost changes in the order of cents per sheet, an economic logistics solution can literally make-or-break a sale. That's where Dockside comes in.

Solution:

Dockside's process-driven approach has ensured the mutual success of our business partnership:

- Innovatively configured loads to maximize the number of units per container (within transportation constraints) minimizing the cost per sheet for handling and transportation
- Material manipulation:
 - Re-stacking material to client-specific bundle counts
 - Re-orienting bundles to maximize container usage
 - Packaging for handling at destination construction site
 - Destination-specific markings (country of origin etc)
- 1,000 containers per year
- 835,000 sheets per year
- 100% on-time shipping
- 100% shipping accuracy
- 100% inventory accuracy
- Zero damage

Services Used:

- Local round trip drayage
- Unloading and inventory/storage of import cargo
- Loading to OTR trucks
- Delivery to destination

For this client, Dockside manages inventory & activity in client's own proprietary WMS.